

FORESMA 2023-2024 BUDGET (approved on 6-5-2023)

FINAL BUDGET (voted on and approved 6-5-23)
for 2023-2024

2023/2024 BUDGET NOTES

9900 \$3300/concert season x 3 seasons (includes all sales profits)

1000 Microsoft anticipated Build for Future match - based off 22-23 actuals
1500 Other anticipated Build for Future match - based off 22-23 actuals
1000 Sales Force anticipated Build for Future match - based off 22-23 actuals

3500 TOTAL CORPORATE MATCHING DOLLARS (this total number is based on 22-23 actuals)

450 Mod Pizaa Fundraiser /or other?- same as 22-23 actual
0 Other Dine Out?

1100 Tutta Bella Fundraiser/ or other?- same as 22-23 actual

1550 TOTAL DINE OUT FUNDRAISING (this total number is based on 22-23 actuals)

2500 General Donations- this is difficult to predict and track; felt we should be conservative

500 Other Fundraising (shirts/hoodies)-- new in 2023/2024
0 Boquets & Flower Boxes

12000 Direct Ask Fundraiser - same as 22-23 actual
15000 Evergreens - data shows that moving it out to include early Nov can increase funds raised by 25%
10500 Program Fee (\$40/student) - likely to hit this, less risk falling short at start and playing catch up.

38000 TOTAL MAJOR FUNDRAISERS

0 Amazon Smile Rewards
300 Fred Meyer Rewards/ same as 22-23

300 TOTAL SHOPPING REWARDS

\$ 55,750.00 TOTAL FUNDRAISERS & OTHER INCOME

\$ 55,750.00 TOTAL REVENUE

4000 Banh Mi & Concession expenses \$1300 per concert season x 3 seasons- based on 22/23 actuals
0 Cost of Boquets/Flower Boxes

9500 Cost of Evergreens Inventory- based on 22/23 actuals

13500 TOTAL COST OF GOODS (COGS) SOLD

\$ 42,250.00 GROSS PROFIT (Revenue minus COGS)

Admin Costs- based on 22/23 actuals and increases for 23/24

75 Accounting Software
380 Insurance
1500 PayPal Fees- based on 22/23 actuals and increases for 23/24
310 Stripe Fees
60 Seattle Business License
450 Supplies / same as 22-23
445 Website
175 Zoom subscription

3395 TOTAL ADMIN COSTS

0 Donation to Title I School (based on flower/veggie sales)
2000 Miscellaneous Scholarships - based on 22/23 budget

2000 TOTAL CHARITABLE EXPENSES

1500 Band Coaches - based on 22/23 budget
2500 Jazz Band Instructor- based on 22/23 actuals
1500 Strings Coaches- based on 22/23 budget
1000 Substitute Teachers (for Field Trips-- \$300 for 3 days)- based on 22/23 budget
6500 TOTAL INSTRUCTORS & COACHES

1710 Band Room equipment
3419 Orchestra/Guitar Request from Hannah for 2023/2024
5000 Instrument Purchases & Rentals
4000 Instrument Repairs-
14129 TOTAL INSTRUMENT PURCHASES & REPAIRS

1550 Stage/Sound Equipment Purchases
2000 Equipment & Gear Purchases
400 Music Consumables (Reeds, oils, strings, rosin, etc)- based on 22/23 budget
800 Plaques/Recognition (\$250 for Orchestra/ \$400 for band / \$150 for FORESMA)
3000 Sheet Music -- based on 22/23 budget
7750 TOTAL MUSIC & MUSICAL SUPPLIES

2100 Music Program t-shirts (provided by FORESMA)

30479 TOTAL CLASSROOM SUPPORT

100 Snacks/water for parades
780 Concert Assistance (Equipment Rentals/ Tech help) -- \$260/concert season x 3 seasons
2000 Jazz Band Trips (Lionel Hampton)
2000 Orchestra Trips

5000 Parade Transportation
0 Special Event Transportation
5000 TOTAL TRANSPORTATION

9780 TOTAL CONCERTS PARADES & SPECIAL EVENTS

45654 TOTAL EXPENDITURES

- \$ 3,404.00 NET OPERATING REVENUE (Gross Profit minus Total Expenditures)

3404 FORESMA reserves coverage from overage in 2022-2023 school year

\$ 0.00 NET REVENUE

Purple = total rolled up into bold entry line item total

BOLD & boxed = entry rolled up into bottom line revenue or expenses total